

**Payment Metrics offers a comprehensive 2 to 3-day immersion sales training program focused specifically on corporate FX sales.**



The curriculum is based on years of behavioral science research that has been successfully tested in the marketplace for many years. The program covers all aspects of the FX and international payments business with a special focus on generating new business and de-commoditizing account relationships to maximize individual revenue production.

The program is hosted in our new training center which is located a 10-minute subway ride away from downtown Washington DC. Our new state-of-the-art facility offers the ideal training environment for sales professionals to learn all the nuances of FX and cross-border payments.

The curriculum incorporates proven instructional techniques including active learning exercises, interactive presentations, online assignments, extensive role playing and an exam to maximize information and skill retention. All sales professionals that complete the course are ready to open and secure new business.

**Benefits:**

- Dedicated, immersion training environment
- Innovative, research-based and tailored program
- Taught by experienced industry professionals
- Teambuilding experience
- Immediate feedback to trainees and management

